



BAIKAL

CORPORATE GROUP

Corporate Group “Baikal” is one of the largest logistics operators in Primorsky region and an official customs representative!





A few words about our company

We work to make life easier for importers and exporters as much as possible, reduce time and financial costs, minimize risks in foreign trade supplies through well-arranged processes and professionally performed operations at every stage of supply.



We are ready to undertake the entire scope of work to arrange supply, starting with the search for a supplier abroad and ending with the delivery of goods to the client's door, as well as we provide certain types of customs, logistics and consulting services.



Formation and background



2006

The company was founded on June 15, 2006. Initially, it was a small declarant firm with a staff of 5 people.

2010

Baikal became the leader in the customs clearance market for automotive vehicles from South Korea. By that time, the company had more than 30 employees.

2011

The company actively develops its business line on clearance of vehicles imported from Japan and the USA. In 2011, the company sets up another new business line - customs clearance of goods from China.

2012

A regular representative of the company starts to work in China.



2020

The company developed its own software product for rendering goods marking services.

The company provides this service for all groups of goods to be marked in accordance with statutory requirements.

2017

A full-fledged representative office of Corporate Group Baikol was opened in Moscow.

The company is the first in the Far East to start providing a fur products marking service.

2016

The company actively develops its export business line and becomes one of the leaders in the field of customs clearance and transportation of export goods to China.

2014

A full-fledged representative office of Corporate Group Baikol was opened in Guangzhou.



Our clients' geography of our clients is all Russia



Accessible geographical spread

In Russia, Corporate Group Baikal is represented by its head office in Vladivostok and branch in Moscow. Outside Russia, the company has representative offices in Chinese cities: Guangzhou, Beijing, Suifenhe. Developed partner relations link Corporate Group Baikal with a number of companies in Japan, South Korea and China.

Mere facts



15-year experience



300 containers with goods
are cleared monthly.



Clearance at all customs
posts of the Russian
Federation



2 days - an average term
for clearance of a vehicle.



1100+ specialists in the field of
logistics and customs clearance



1500 m3 of
consolidated
cargo per month



3 days - an average
term for clearance of a
container with goods



20 export
declarations monthly

Documents and certificates



Member of the
Association of
Russian
Forwarders



Resident of the free
port of Vladivostok



Member of the Nonprofit
Partnership of
Professional Customs
Operators



Voluntary
Certification
System
iso 22000.

Daltorg LLC and Roniks LLC forming part of Corporate Group Baikal are incorporated in the register of customers representatives, numbers in the register 1206, 1243)

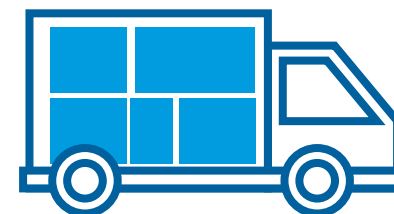
Optimal set of basic services for solving your problems



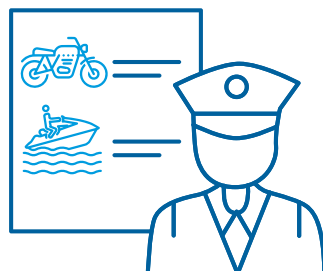
TCustoms clearance of imported goods.



Customs clearance of exported goods



Cargo delivery



TCustoms clearance of auto-, motor- and water vehicles



Search for goods and suppliers in China



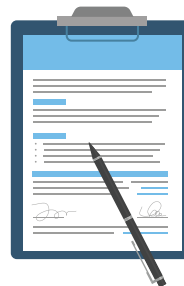
Custom representative's services and FEA consulting

Your benefits from dealing with us



Reliability

You can feel secure about legal compliance and reliability of a transaction - we are responsible for this with our license



We foresee every detail

When preparing permits for your cargo, we take into account the requirements of the Russian laws and laws of the country of destination



Cargo safety

Your cargo is securely packed before shipment



Our people and our warehouses

Our warehouse infrastructure and staff are at your service in Chinese cities: Guangzhou, Beijing, Suifenhe



Any routes

We will arrange transportation of your cargo to the final destination both in Russia and in China



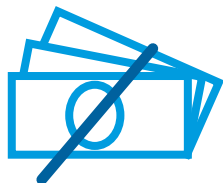
We will pick up cargo

You need not to transport the goods to us for shipment, we will pick it up ! Both in Russia and China

Your benefit within our services!



Customs clearance of imported goods.



Work without prepayment. Payment after release



Release of goods within 2 days



Optimization of customs payments



Filing according to our certificates



TCustoms clearance of exported goods



Licensed customs representative



Set: customs + logistics



Legal and financial consulting



Execution of permits



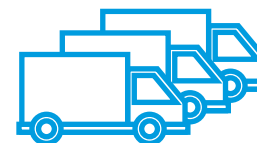
Cargo delivery



Prompt and transparent calculation of transportation



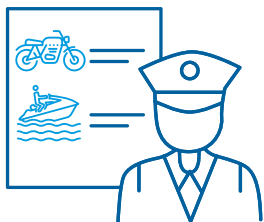
Any places of shipment and destination



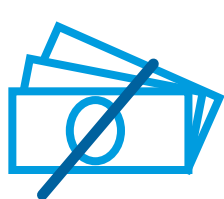
Company's own truck fleet



Partners in every region of Russia and China



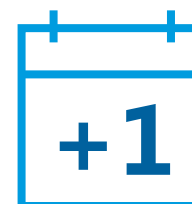
TCustoms clearance of
auto-, motor- and water
vehicles



No prepayment.
Payment when a
vehicle is
received



Savings in
clearance



Terms: natural person –
from 1 day, legal entity – 3
days



Delivery of a
vehicle to client's
door



Search for goods and
suppliers in China



We offer several
options



We transfer funds to
China



We work directly with
factories



Door-to-door delivery
including customs
clearance



Custom
representative's
services and FEA
consulting



Licensed customs
representative



Highly skilled experts

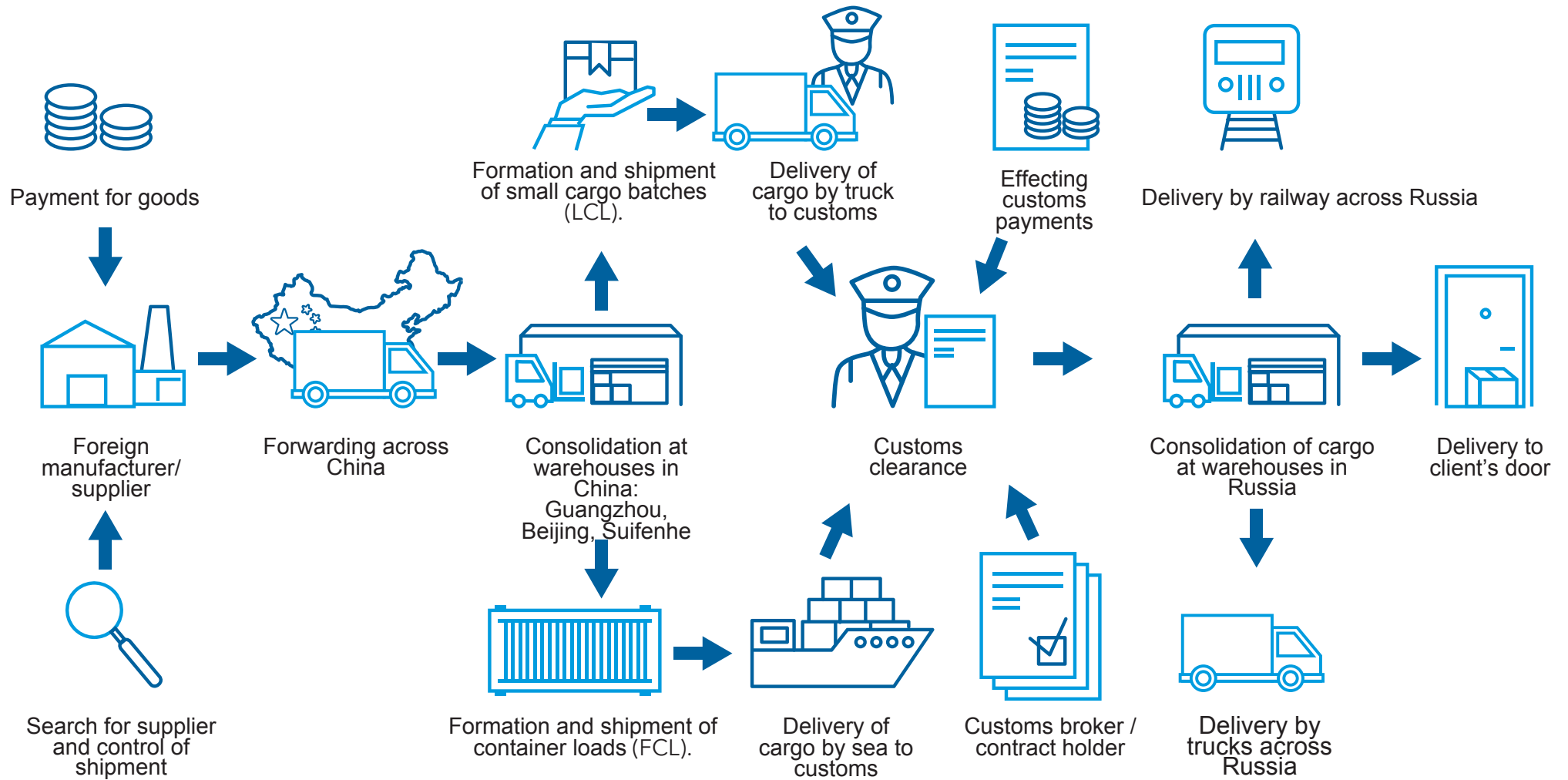


15-year experience in FEA

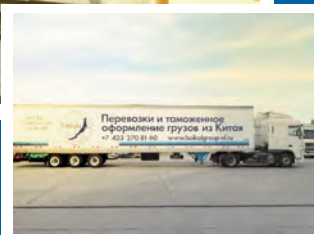


Free-of-charge
consultation

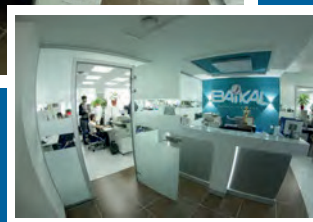
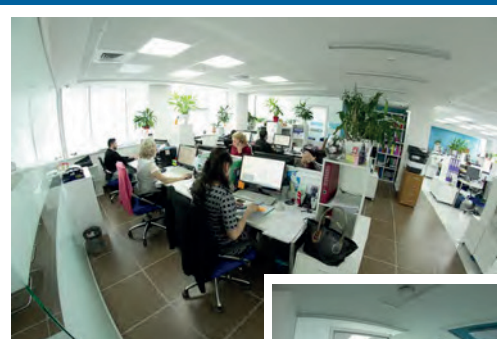
Our capacities



Our assets



The company's own vehicle fleet that enables to transport both imported and exported cargo through the Far Eastern customs posts.



Offices in major Chinese cities. Availability of offices in Guangzhou, Beijing and Suifenhe provides us with an opportunity to be closer to your partners and speak the same language with them.



Developed warehouse network. With its help, we can ensure efficient delivery of both small and large consignments. Taking into account all the requirements for safety and delivery dates.



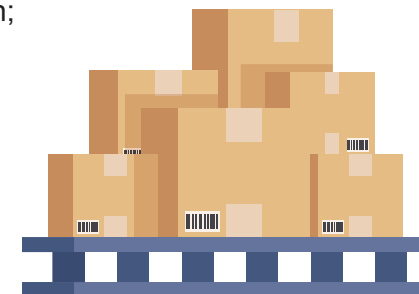
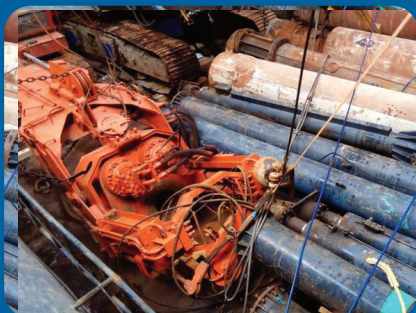
Our work is challenging and interesting!

Delivery of drilling rigs for construction of a casino in the gambling zone of Primorsky region.

One of the examples of work with non-standard oversized cargo is delivery of drilling rigs for the construction of facilities in the Gambling zone. Corporate Group Baikal provided a full scope of customs and logistics services for this cargo: arrangement of transportation, customs clearance, loading, unloading, securing of cargo and so forth. Six drilling rigs were brought from Sanya (China) to Vladivostok in temporary import mode. Upon completion of works (drilling to lay the foundation), the rigs shipped back to Sanya. The task complexity consisted of several points at once:

- Not every vessel is suitable for this transportation, according to the loading and special securing plan, finding a vessel that meets all the requirements turned out to be a very non-routine task;
- In the port of Vladivostok, such cargo, according to port rules, cannot be unloaded onto the berth, therefore, a crane ship was used for unloading, the rigs were unloaded by the crane ship from the vessel onto special trailers and delivered on the trailers to the construction site in Muravinaya Bay;
- To avoid demurrage of the vessel and, as a result, additional costs in the complex unloading process, a step-by-step plan with strict timing was worked out in advance that implied a round-the-clock operation;
- During the construction process, the customer required additional spare parts and materials, the delivery of which had to be arranged with great urgency.

As a result, all tasks within this order were completed efficiently, on time and with the best cost for the client!



We are proud of our work!

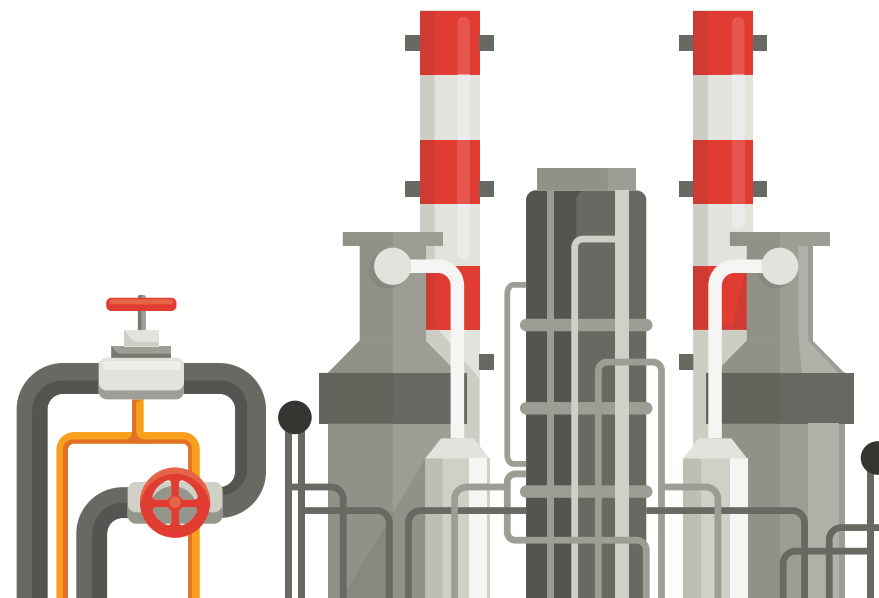
Delivery of pipes for oil pipeline

For the construction of an oil pipeline in the vicinity of Tynda station, we performed a set of works for the delivery of pre-insulated pipes.

We provided acceptance from the vessel with a full survey report, photos and check of intact insulation on pipes.

In the course of the work, a new plan for loading pipes into wagons was worked out, that we made fully available to the port, with the approval of all drawings at the Division of the Russian Railways. We implemented forwarding in the port, loading according to drawings and delivery of loaded wagons for shipment to Russian Railways.

Ultimately, the cargo was delivered to the destination station without damage and on time!





We work for the good of people!

Delivery of coaches for the metro

For the opening of the Alma-Ata metro (the first in Kazakhstan and the second in Central Asia), we provided the delivery of rolling stock - metro coaches produced by Hyundai, the South Korean corporation. Our company provided full port forwarding, ordering special platforms for securing oversized cargo.

Loading and securing plans were approved in accordance with all the requirements of Russian Railways. To ensure safety, full covering of the coach parts with plywood and foamed PE tubes was made.

International transit was arranged and constant escorting was provided throughout the entire cargo route (to do so, a covered wagon was equipped for two attendants for living in winter conditions).

As a result, we did our best that Alma-Ata residents can enjoy the new metro!



We are chosen by





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